

Job Title: Trainee, Business Analyst

Kalmar keeps global trade moving. Our innovative solutions contribute to every fourth container movement in the world and help transform the future of cargo handling. We believe in collaboration, delivering on our promises and that people make the difference.

Do you want to make your next move count? With us, you can.

Kalmar is looking for a Business Analyst Trainee who will be part of Kalmar Terminal Tractors Global Sales and Product Management team. The purpose of the position is to provide market and business intelligence insights to Kalmar Management in order to manage the sales and product development activities across different regions (Europe, AMEA and AMERICAS). This is an unique opportunity to work close to frontlines, product management and Kalmar management and help them to make data-driven decisions.

Main tasks and responsibilities

- Sales Pipeline analysis and reporting
- Monthly competitor follow up and analysis
- Strategy deployment follow up and reporting
- Create insights and presentations for Kalmar management
- Support strategic projects and coordinate activities
- Assisting in analysing data for trends and new ways to look at them
- Ad hoc assignments for Terminal Tractors Leadership Team

What you'll need to succeed

- 3-4 years of studies for M.Sc / B. Sc degree in an area of business, industrial engineering or other applicable field
- International experience seen as an asset
- Knowledge of Logistics business (Container terminal, intermodal facility, trucking industry, etc.) seen as an asset
- Initiative and self guiding attitude
- Willingness to learn and grow professionally
- Systematic and proactive way of working
- Technical skills in data analysis
- At least basic understanding of business intelligence tools (QlikSense, Data Studio, Excel)
- Presentation skills
- Fluent written and verbal communication skills in English. Additional language skills such as, French, German, Spanish, Swedish, and Finnish seen as an asset

We offer you

We offer you an opportunity in a global organisation to put your skills and knowledge into practice in various meaningful working tasks. We value collaboration in our open and inclusive culture and you will get to work with colleagues from different backgrounds. These tasks will provide a great opportunity for you to grow professionally - and have fun while doing it!

Our trainee network goes beyond a typical internship experience, creating a holistic environment that nurtures both professional and personal growth. The traineeship is active during the summer,

providing opportunities to connect with fellow trainees through various activities and events.

Interested to join?

For further information please contact Tommi Haavisto, Sales Development Lead, by email address: Tommi.Haavisto@kalmarglobal.com

If you are excited about this opportunity, please submit your application with your CV by the latest 10.3.2024! We are reviewing the applications continuously and will fill the position when we find a suitable candidate.

Kalmar is part of Cargotec

Kalmar is the global leader in sustainable cargo handling for ports, terminals, distribution centres and heavy industry. With our extensive electric portfolio and global service network, we help our customers move towards safer, more eco-efficient and productive operations. Together, we develop innovative solutions that shape the future of our industry, improving our customers' every move.

www.kalmarglobal.com

Kalmar is part of Cargotec. Cargotec's (Nasdaq Helsinki: CGCBV) sales in 2022 totalled approximately EUR 4 billion and it employs around 11,500 people. www.cargotec.com