

Job Title: Trainee, Hiab Services, Service Contracts

As pioneers and global leader, Hiab is ambitious to write forward our success story, inspiring and shaping our industry. The world in which we operate with our class-leading products, intelligent services and innovative digital solutions is constantly changing.

Together, we keep everyday life moving to build a better tomorrow.

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Hiab is looking for a **Trainee, Service Contracts!**

As a Trainee, Service Contracts you will be part of a global team responsible for supporting Hiab's industry-leading service contracts offering. Trainee will support Hiab markets in service contract sales development activities and product management of the service contract portfolio. The trainee will also actively participate in supporting the global service contract administration processes as part of a wider team.

We make a difference by providing best in class customer experience, differentiated service solutions and data-driven services throughout the Hiab product portfolio lifecycle.

Main tasks and responsibilities

- Support sales, growth and profitability of Hiab global Service contract business in line with Services division strategy and budget
- Provide support on various data and systems related topics
- Create analyses based on data provided
- Support in SAP service contract administration including data quality assurance and administration tasks
- Support in various topics regarding development projects.

What you'll need to succeed

Experience:

- Student of 2nd year in minimum.

Competencies:

- BSc or MSc in Business, Engineering or other relevant field
- Cross functional collaboration skills
- Communication and influencing skills
- Interest to continuously learn and develop
- Customer centric mindset
- Organized and communicative
- Previous experience in SAP or Salesforce environment is an asset
- Good working level in English language.

You will be part of

We offer you a position in a global organisation where you are challenged with interesting and diverse tasks. These tasks will provide a great opportunity for you to grow professionally.

Our trainee network goes beyond a typical internship experience, creating a holistic environment that nurtures both professional and personal growth.

The traineeship is active during the summer, providing opportunities to connect with fellow trainees through various activities and events.

Interested to join?

If you are excited about this opportunity, please submit your application until 10.3.2024. We are reviewing the applications continuously and will fill the position when we find a suitable candidate.

Hiab is part of Cargotec

Hiab is the world's leading provider of on-road load handling equipment, intelligent services and digitally connected solutions. As the industry pioneer, Hiab's more than 3,300 employees worldwide focus on our commitment to increase efficiency in our customers' businesses and to shape the future of intelligent load handling.

Hiab's offering encompasses class-leading load-handling equipment, including HIAB loader cranes, LOGLIFT and JONSERED forestry and recycling cranes, MOFFETT truck mounted forklifts, MULTILIFT demountables, and tail lifts under the ZEPRO, DEL, and WALTCO fabrands. Hiab's ProCare™ service, award-winning HiVision™ crane control system, and HiConnect™ platform demonstrate our constant drive to provide intelligent services and connected solutions that add value to our customers.

www.hiab.com

Hiab is part of Cargotec. Cargotec's (Nasdaq Helsinki: CGCBV) sales in 2022 totalled approximately EUR 4 billion and it employs around 11,500 people. www.cargotec.com