

Job Title: Trainee, Strategy

As pioneers and global leader, Hiab is ambitious to write forward our success story, inspiring and shaping our industry. The world in which we operate with our class-leading products, intelligent services and innovative digital solutions is constantly changing.

Together, we keep everyday life moving to build a better tomorrow

We are looking for a highly motivated and enthusiastic summer trainee to support the global Hiab Strategy team with various tasks revolving around Strategy, Market Insights, and Competitive Intelligence at our HQ in Helsinki. As a summer trainee, you will work closely with the central strategy team, division strategists and several stakeholders internationally on assignments and projects that are of high priority for our leadership team. This team defines the corporate strategy, based on solid research and insights, works on several strategic projects, and works closely together with our M&A and Sustainability teams. And we take on this challenge in an industry leading company with an impressive track record and ambitious goals for the future.

Main tasks and responsibilities:

- Conducting thorough market research to unveil the latest market trends, growth opportunities, and potential risks
- Analyzing competitor performance, industry benchmarks, and market dynamics to inform strategic decision-making
- Participating actively in various tasks related to the annual strategy round
- Working in Strategic projects, supporting the preparation of executive-level presentations and reports
- Contributing to the creation of comprehensive strategy and market intelligence dashboards for effective decision support
- Performing ad-hoc analyses for the leadership team

What we expect from you:

- Currently pursuing a Master's degree or finalizing a Bachelor's degree (for example in Business, Economics, Engineering, Management, or a related field) with an outstanding academic record
- A structured and strategic approach to problem-solving, showcasing your analytical mindset
- Excellent analytical skills, with advanced proficiency in Excel/Google Sheets. Familiarity with BI tools like Looker Studio is considered an advantage
- Strong communication skills, including a solid understanding of building compelling presentations in PowerPoint/Google Slides
- Relevant work experience from internships in consulting, investment banking, corporate strategy, market intelligence, business development, or a similar analytical field is considered an advantage
- Passion for strategic decision making, using analytical approach to solve business-relevant problems and questions
- Solid English language skills to work with an international team

We offer you:

We offer you an opportunity to put your skills and knowledge to work with diverse tasks. You will be involved in business-critical topics, for stakeholders in our Leadership team. We value collaboration in our open and inclusive culture and you will get to work with great colleagues from different backgrounds. A solid part of the team is based in Helsinki, enabling easy interaction and team building. With us, you will have the opportunity to learn and develop yourself professionally – and have fun while doing it.

Our trainee network goes beyond a typical internship experience, creating a holistic environment that nurtures both professional and personal growth. The traineeship is active during the summer, providing opportunities to connect with fellow trainees through various activities and events.

Interested to join?

If you are excited about this opportunity, please submit your application and CV by the 29th of February, 2024! Please note that the interview process may begin before the closing date of the job posting. In your cover letter, please describe your interest in this position and your relevant experience and skills.

This is a full-time position for the duration of the summer, typically starting in May and lasting until the end of August. Compensation will be based on experience and qualifications.

For further information please contact Yvan Van Dam, VP Strategy or Leo Huovila, Strategy Analyst, by email at yvan.van.dam@hiab.com / leo.huovila@hiab.com.

Hiab is part of Cargotec

Hiab is the world's leading provider of on-road load handling equipment, intelligent services and digitally connected solutions. As the industry pioneer, Hiab's more than 3,300 employees worldwide focus on our commitment to increase efficiency in our customers' businesses and to shape the future of intelligent load handling.

Hiab's offering encompasses class-leading load-handling equipment, including HIAB loader cranes, LOGLIFT and JONSERED forestry and recycling cranes, MOFFETT truck mounted forklifts, MULTILIFT demountables, and tail lifts under the ZEPRO, DEL, and WALTCO brands. Hiab's ProCare™ service, award-winning HiVision™ crane control system, and HiConnect™ platform demonstrate our constant drive to provide intelligent services and connected solutions that add value to our customers.

www.hiab.com

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